

1 **Requirement:**

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3 **“Proof of Revenues”, similar to that provided in Appendix 6 of the Company’s**
4 **Compliance Filing dated April 29, 2005. Include a table showing the components of**
5 **the change in required revenues for the test year.**

6

7 **Submission:**

8

9 Please refer to Attachment 1 for Table 1 – Current Tariffs and Table 2 – Proposed
10 Tariffs.

Current Tariffs	First KWh Block			Second KWh Block			Third KWh Block			Total Energy		Demand			Base Charge			PRESENT RATES FORECAST 2009
	Energy in GWh	Per KWh Charge	Revenue	Energy in GWh	Per KWh Charge	Revenue	Energy in GWh	Per KWh Charge	Revenue	GWHS	Revenue	GWS or GVAS	Charge per KW or KVA	Revenue	Billmonths (in millions)	Base Charge	Revenue	
Above-the-line Classes																		
Residential Sector																		
Domestic Service	4,028.9	\$ 0.10670	\$ 429.9		\$ -	\$ -	-	\$ -	\$ -	4,028.9	\$ 429.9	-	\$ -	\$ -	5.0	\$ 10.83	\$ 54.0	\$ 483.9
Domestic Service Time of Day	9.8	\$ 0.15320	\$ 1.5	33.6	\$ 0.10670	\$ 3.6	113.5	\$ 0.05335	\$ 6.1	156.8	\$ 11.1	-	\$ -	\$ -	0.1	\$ 18.82	\$ 1.3	\$ 12.4
Total	4,038.7		\$ 431.4	33.6		\$ 3.6	113.5		\$ 6.1	4,185.7	\$ 441.0	-		\$ -	5.1		\$ 55.3	\$ 496.3
Commercial Sector																		
Small General	43.9	\$ 0.11810	\$ 5.2	211.3	\$ 0.10390	\$ 22.0	-	\$ -	\$ -	255.1	\$ 27.1	-	\$ -	\$ -	0.3	\$ 12.65	\$ 3.6	\$ 30.7
General	1,385.6	\$ 0.08780	\$ 121.7	\$ 1,176.4	\$ 0.06200	\$ 72.9	-	\$ -	\$ -	2,561.9	\$ 194.6	7.1	\$ 8.260	\$ 58.3	-	\$ -	\$ -	\$ 252.8
Large General																		
Without Trans. Own.	240.2	\$ 0.05980	\$ 14.4							240.2	\$ 14.4	0.5	\$ 10.060	\$ 5.4				\$ 19.7
With Trans. Own.	186.2	\$ 0.05980	\$ 11.1							186.2	\$ 11.1	0.4	\$ 9.740	\$ 3.9				\$ 15.1
Sub-total	426.4		\$ 25.5							426.4	\$ 25.5	0.9		\$ 9.3				\$ 34.8
Total	1,855.8		\$ 152.3	1,387.6		\$ 94.9				3,243.4	\$ 247.2	8.0		\$ 67.5	0.3		\$ 3.6	\$ 318.3
Industrial Sector																		
Small Industrial	171.5	\$ 0.07670	\$ 13.2	81.0	\$ 0.05850	\$ 4.7				252.4	\$ 17.9	1.0	\$ 5.890	\$ 6.0				\$ 23.9
Medium Industrial	580.2	\$ 0.05460	\$ 31.7							580.2	\$ 31.7	1.8	\$ 9.480	\$ 16.9				\$ 48.6
Large Industrial Firm																		
Without Trans. Own.	97.8	\$ 0.05470	\$ 5.4							97.8	\$ 5.4	0.2	\$ 9.110	\$ 1.7				\$ 7.1
With Trans. Own.	287.7	\$ 0.05470	\$ 15.7							287.7	\$ 15.7	0.1	\$ 8.790	\$ 0.8				\$ 16.5
Sub-total	385.6		\$ 21.1							385.6	\$ 21.1	0.3		\$ 2.5				\$ 23.6
Large Industrial Interruptible																		
Without Trans. Own.	177.8	\$ 0.05470	\$ 9.7							177.8	\$ 9.7	0.5	5.6800	\$ 3.0				\$ 12.7
With Trans. Own.	401.4	\$ 0.05470	\$ 22.0							401.4	\$ 22.0	1.2	5.3600	\$ 6.7				\$ 28.6
Sub-total	579.2		\$ 31.7							579.2	\$ 31.7	1.8		\$ 9.7				\$ 41.4
Total Large Industrial	964.8		\$ 52.8					\$ 1.0		964.8	\$ 52.8	2.1		\$ 12.2				\$ 65.0
Extra Large Industrial 2P-RTP	2,098.3	\$ 0.05655	\$ 118.7							2,098.3	\$ 118.7				0.0	\$ 20,700.00	\$ 0.5	\$ 119.2
Total Industrial	3,814.7		\$ 216.3	80.98		\$ 4.7				3,895.6	\$ 221.0	4.9		\$ 35.1	0.0		\$ 0.5	\$ 256.6
Other																		
Municipal																		
Without Trans. Own.	124.5	\$ 0.05630	\$ 7.0							124.5	\$ 7.0	0.3	\$ 9.380	\$ 3.2				\$ 10.2
With Trans. Own.	73.9	\$ 0.05630	\$ 4.2							73.9	\$ 4.2	0.2	\$ 9.060	\$ 1.7				\$ 5.9
Sub-total	198.4		\$ 11.2							198.4	\$ 11.2	0.5		\$ 4.9				\$ 16.1
Unmetered	115.6	\$ 0.20750	\$ 24.0							115.6	\$ 24.0							\$ 24.0
Total	314.0		\$ 35.2							314.0	\$ 35.2	0.5		\$ 4.9				\$ 40.1
Total Above-the-line	10,023.2		\$ 835.1	1,502.15		\$ 103.2	113.49		\$ 6.1	11,638.9	\$ 944.4	13.4		\$ 107.6	5.3		\$ 59.3	\$ 1,111.3
Below-the-line Classes																		
GRLF and Mersey Contract	379.0	\$ 0.05586	\$ 21.2							379.0	\$ 21.2							\$ 21.2
Total	379.0		\$ 21.2							379.0	\$ 21.2							\$ 21.2
Total In-Province	10,402.2		\$ 856.3	1,502.1		\$ 103.2	113.5		\$ 6.1	12,017.9	\$ 965.6	13.4		\$ 107.6	5.3		\$ 59.3	\$ 1,132.5
Exports	38.9	\$ 0.11774	\$ 4.6							38.9	\$ 4.6							\$ 4.6
Total Electric Revenue	10,441.1		\$ 860.9	1,502.1		\$ 103.2	113.5		\$ 6.1	12,056.7	\$ 970.1	13.4		\$ 107.6	5.3		\$ 59.3	\$ 1,137.0

Proposed Tariffs	First KWh Block			Second KWh Block			Third KWh Block			Total KWHS		Demand			Base Charge			PROPOSED RATES FORECAST 2009
	Energy in GWh	Per KWh Charge	Revenue	Energy in GWh	Per KWh Charge	Revenue	Energy in GWh	Per KWh Charge	Revenue	GWHS	Revenue	GWS or GVAS	Charge per KW or KVA	Revenue	Billmonths (in millions)	Base Charge	Revenue	
Above-the-line Classes																		
Residential Sector																		
Domestic Service	4,028.9	\$ 0.12119	\$ 488.3						4,028.9	\$ 488.3					5.0	\$ 10.83	\$ 54.0	\$ 542.2
Domestic Service Time of Day	9.8	\$ 0.15320	\$ 1.5	33.6	\$ 0.12119	\$ 4.1	113.5	\$ 0.06227	\$ 7.1	156.8	\$ 12.6			0.1	\$ 18.82	\$ 1.3	\$ 13.9	
Total	4,038.7		\$ 489.8	33.6		\$ 4.1	113.5		\$ 7.1	4,185.7	\$ 500.9			5.1		\$ 55.3	\$ 556.2	
Commercial Sector																		
Small General	43.9	\$ 0.13427	\$ 5.9	211.3	\$ 0.11812	\$ 25.0				255.1	\$ 30.8			0.3	\$ 12.65	\$ 3.6	\$ 34.4	
General	1,385.6	\$ 0.09623	\$ 133.3	\$ 1,176.4	\$ 0.06795	\$ 79.9				2,561.9	\$ 213.3	7.1	\$ 9.053	\$ 63.8			\$ 277.1	
Large General																		
Without Trans. Own.	240.2	\$ 0.06699	\$ 16.1							240.2	\$ 16.1	0.5	\$ 11.269	\$ 6.0			\$ 22.1	
With Trans. Own.	186.2	\$ 0.06699	\$ 12.5							186.2	\$ 12.5	0.4	\$ 10.949	\$ 4.4			\$ 16.9	
Sub-total	426.4		\$ 28.6							426.4	\$ 28.6	0.9		\$ 10.4			\$ 39.0	
Total	1,855.8		\$ 167.8	1,387.6		\$ 104.9				3,243.4	\$ 272.7	8.0		\$ 74.3	0.3		\$ 350.5	
Industrial Sector																		
Small Industrial	171.5	\$ 0.08596	\$ 14.7	81.0	\$ 0.06556	\$ 5.3				252.4	\$ 20.0	1.0	\$ 6.601	\$ 6.7			\$ 26.7	
Medium Industrial	580.2	\$ 0.06119	\$ 35.5							580.2	\$ 35.5	1.8	\$ 10.624	\$ 19.0			\$ 54.5	
Large Industrial Firm																		
Without Trans. Own.	97.8	\$ 0.06070	\$ 5.9							97.8	\$ 5.9	0.2	\$ 10.109	\$ 1.9			\$ 7.8	
With Trans. Own.	287.7	\$ 0.06070	\$ 17.5							287.7	\$ 17.5	0.1	\$ 9.789	\$ 0.9			\$ 18.4	
Sub-total	385.6		\$ 23.4							385.6	\$ 23.4	0.3		\$ 2.8			\$ 26.2	
Large Industrial Interruptible																		
Without Trans. Own.	177.8	\$ 0.06070	\$ 10.8							177.8	\$ 10.8	0.5	6.6790	\$ 3.5			\$ 14.3	
With Trans. Own.	401.4	\$ 0.06070	\$ 24.4							401.4	\$ 24.4	1.2	6.3590	\$ 7.9			\$ 32.3	
Sub-total	579.2		\$ 35.2							579.2	\$ 35.2	1.8		\$ 11.4			\$ 46.6	
Total Large Industrial	964.8		\$ 58.6							964.8	\$ 58.6	2.1		\$ 14.2			\$ 72.8	
Extra Large Industrial 2P-RTP	2,098.3	\$ 0.06638	\$ 139.3							2,098.3	\$ 139.3				0.0	\$ 20,700.00	\$ 0.5	\$ 139.8
Total Industrial	3,814.7		\$ 248.1	80.98		\$ 5.3				3,895.6	\$ 253.4	4.9		\$ 39.9	0.0		\$ 293.8	
Other																		
Municipal																		
Without Trans. Own.	124.5	\$ 0.06307	\$ 7.9							124.5	\$ 7.9	0.3	\$ 10.508	\$ 3.6			\$ 11.4	
With Trans. Own.	73.9	\$ 0.06307	\$ 4.7							73.9	\$ 4.7	0.2	\$ 10.188	\$ 1.9			\$ 6.6	
Sub-total	198.4		\$ 12.5							198.4	\$ 12.5	0.5		\$ 5.5			\$ 18.0	
Unmetered	115.6	\$ 0.22085	\$ 25.5							115.6	\$ 25.5						\$ 25.5	
Total	314.0		\$ 38.1							314.0	\$ 38.1	0.5		\$ 5.5			\$ 43.6	
Total Above-the-line	10,023.2		\$ 943.7	1,502.15		\$ 114.3	113.49		\$ 7.1	11,638.9	\$ 1,065.0	13.4		\$ 119.7	5.3		\$ 59.3	\$ 1,244.1
Below-the-line Classes																		
GRLF and Mersey Contract	379.0	\$ 0.05913	\$ 22.4							379.0	\$ 22.4							\$ 22.4
Total	379.0		\$ 22.4							379.0	\$ 22.4							\$ 22.4
Total In-Province	10,402.2		\$ 966.1	1,502.1		\$ 114.3	113.5		\$ 7.1	12,017.9	\$ 1,087.4	13.4		\$ 119.7	5.3		\$ 59.3	\$ 1,266.5
Exports	38.9	\$ 0.11774	\$ 4.6							38.9	\$ 4.6							\$ 4.6
Total Electric Revenue	10,441.1		\$ 970.7	1,502.1		\$ 114.3	113.5		\$ 7.1	12,056.7	\$ 1,092.0	13.4		\$ 119.7	5.3		\$ 59.3	\$ 1,271.0

1 **Requirement:**

2

3 **Miscellaneous revenues and special charges.**

4

5 **Submission:**

6

7 Please refer to Attachment 1.

Miscellaneous Revenues and Special Charges

Account	2009 Revenue
Retail Sales (Marketing & Sales)	\$1,933,584
Rental Revenue	\$2,278,968
Connection Charges	\$1,951,226
Late Payment Charges	\$4,360,799
NSF Cheque Charges	\$85,042
190 Misc. Rev. & Recoveries	\$1,342,154
192 Accts Rec.Secur.	\$0
195 Gain/Loss on Asset Sales	\$0
196 Wiring Inspection Revenue	\$2,893,223
Total	\$14,844,995

1 **Requirement:**

2

3 **Unbilled revenues.**

4

5 **Submission:**

6

7 Electric revenues are billed on a systematic basis over a one or two-month period. At the
 8 end of each calendar month the Company estimates the energy delivered to customers
 9 since the date their meter was last read and the related revenues earned but not yet billed.

10 The unbilled revenue is estimated based on several factors, including current month's
 11 generation, estimated customer usage by class, weather, line losses and applicable
 12 customer rates. Actual results will differ from the estimate. The table below is the
 13 unbilled revenue receivable on the balance sheet as of the end of each of the years listed.

14

Year	Unbilled revenue receivable balance at year end
2007A	\$78.2M
2007C	\$75.6M
2008	\$78.2M
2009	\$87.7M

15

1 **Requirement:**

2

3 **Unregulated revenues.**

4

5 **Submission:**

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7 Not applicable.

Requirement:**Uncollectibles.****Submission:**

Net Bad Debt for NSPI is defined as Write-offs minus third party recoveries plus commission paid. Write-offs also include changes in the allowance for doubtful accounts. Data for 2007 to the 2009 forecast is as follows:

	2007 Actual	2008 Forecast	2009
Write-Offs	\$5,465,743	\$4,847,423	\$5,318,723
Recoveries	(\$1,363,319)	(\$1,390,344)	(\$1,390,344)
Commissions	\$133,115	\$135,996	\$135,966
Net Bad Debt	\$4,235,539	\$3,593,075	\$4,064,345

1 **Requirement:**

2

3 **Sharing mechanisms.**

4

5 **Submission:**

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7 Sharing mechanisms are typical of Performance-Based regulatory frameworks. This is
8 not in effect in Nova Scotia. Thus this information is not applicable.

1 **Requirement:**

2

3 **Deferred cost recovery mechanisms.**

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5 **Submission:**

6

7 Please refer to Direct Evidence section 5, Depreciation and Regulatory Amortization.

1 **Requirement:**

2
3 **Provide monthly data for the last two years for NSPI's sales of natural gas:**
4 **quantities sold, prices received, buyer, and location of title transfer. For**
5 **transportation paid for by NSPI, provide the name of the transporter, nature of the**
6 **transportation service (firm, interruptible, released firm, etc.), and price paid. Also,**
7 **provide summaries of the associated contracts that were in place over the last two**
8 **years.**

9
10 **Submission:**

11
12 For sales of natural gas please refer to Confidential Attachments 1 and 2.

13
14 Summaries of the sales contracts follow:

15
16 **Term: April 1, 2006 – March 31, 2007**

17 [Redacted]
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19 [Redacted]
20 [Redacted]
21 [Redacted]
22 [Redacted]
23 [Redacted]
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25 [Redacted]
26 [Redacted]
27 [Redacted]
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29 [Redacted]

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[Redacted]

Term: April 1, 2007- October 31, 2007

[Redacted]

[Redacted]

[Redacted]

1 **Term: November 1, 2007 – October 31, 2008**

2 [Redacted]

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4 [Redacted]

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